



DISTRIBUTOR Information

Sewing Patterns by Anna Maria Horner

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We are thrilled that you are interested in distributing our line of sewing patterns! This page contains all you need to get started with Anna Maria Sewing Patterns. After reading this information, you can continue to the **Distributor Order Form** to begin your order. We can accept your completed order form by fax, email, and regular mail. Thank you for using one of these 3 methods to order with us!

WHOLESALE & SRP PRICING

- Suggested Retail Price for garment patterns is 15.95 / Wholesale Price is 7.95
- Suggested Retail Price for accessory patterns is 11.95 / Wholesale Price is 5.95

DISTRIBUTOR DISCOUNTS & MINIMUM ORDERS

The minimum number of patterns per style is different for opening orders and reorders. The discount offered off of the wholesale price of the patterns is based on volume, for both opening orders and reorders.

Opening Orders:

- Minimum opening order is 50 patterns per style-
 - This quantity qualifies for a 25% distributor discount (*pattern prices of 5.96 and 4.46*)
- Quantities of 100 or more patterns per style qualify for a 30% distributor discount (*pattern prices of 5.56 and 4.17*)

Reorders:

- Minimum reorder is 24 patterns per style-
 - This quantity qualifies for a 25% distributor discount (*pattern prices of 5.96 and 4.46*)
- Quantities of 50 or more patterns per style qualify for a 30% distributor discount (*pattern prices of 5.56 and 4.17*)

PAYMENT OPTIONS & TERMS

- Opening orders + shipping charges for Domestic and International Distributors are prepaid before processing.
- Reorders + shipping charges for Domestic and International Distributors have the option of using 30 day terms
- We will accept your payment in the following forms:
 - Visa, Mastercard, Paypal (charged upon processing opening order)
 - Company Check (cleared before processing opening order)
 - Cashier's Check & Money Orders drawn from US accounts only (cleared before processing opening order)
- Your invoice containing payment due date will be included with your shipment
- Overdue accounts will not have new orders processed until existing invoices have been paid in full
- We do not take returns or exchanges and do not consign the sewing patterns, thanks!
- Distributors with a Credit Card on file, will automatically have their card charged on the invoice due date unless other payment arrangements have been specified

SHIPPING for DOMESTIC & INTERNATIONAL ORDERS

- We ship all domestic orders via UPS and shipping charges will be quoted after we receive your order and will be included with your invoice
- We ship all International orders via USPS International Priority Mail and shipping charges will be quoted after we receive your order and will be included with your invoice
- For both Domestic & International orders, we will be happy to meet a specific carrier request using your company's freight account number which you can specify on the order form
- We will ship orders usually twice a week and you can expect your order within 1 to 2 weeks or sooner
- We will notify you promptly should our stock not be able to meet your order quantity within that time frame

SENDING US YOUR ORDER

1. First download & print the **Distributor Order Form**
2. Fill out the form completely
3. Send us your order by one of the following methods:
 - * **FAX** to 615-246-3997
 - * **EMAIL** to wholesale@annamariahorner.com
 - * **MAIL** to Anna Maria ~ 1730 Old Hickory Blvd ~ Brentwood, TN 37027

*All ordering and information forms can be downloaded from annamariahorner.com/wholesale.html